



THE GLASS RACKING COMPANY

Innovation by Design



NEWS

ISSUE #16 Feb 2012



WITH MORE THAN 250 PRODUCTS TO HELP YOUR BUSINESS TO GROW.

The Glass Racking Company features in USGlass mag

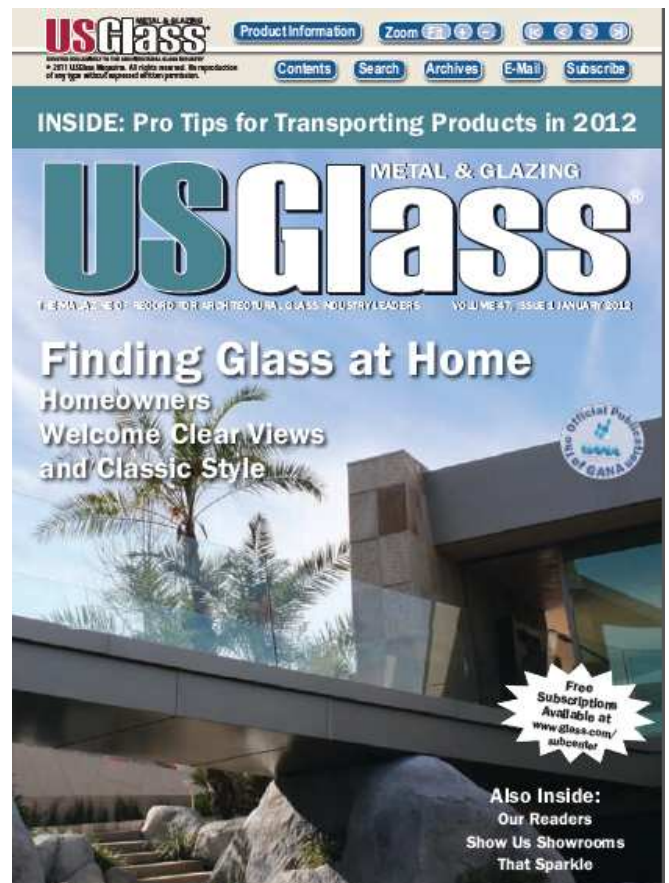
USGlass Magazine is the worlds largest glass industry specific publication. In the January 2012 edition USGlass featured a 4 page article titled "Keep those glass trucks rolling" written by the magazines editor Megan Headley.

The focus of the article is "Tips for saving money in the long haul". The article provides quotes and comments from incumbent glass transportation suppliers to the US glass industry, including our very own Bryn Thompson of The Glass Racking Company.

The Glass Racking Company is based in Seattle in the USA. We supply glass and window transportation and factory handling solutions throughout the USA using the strengths of our local prescense, comprehensive website, and specialists.

Tim and Cathy are always keen to work with our customers and prospects, and with his strong background in trucks and vehicles customers find they are always good for advise.

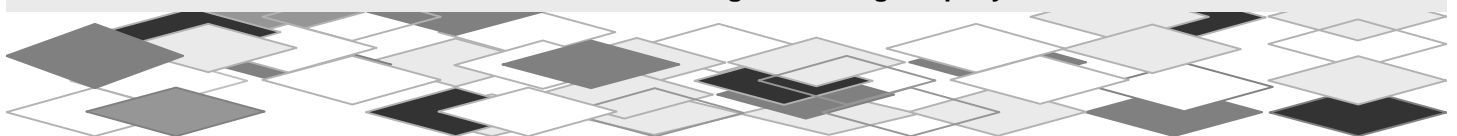
Our vehicles save time, reduce rework, and assist with health and safety.



Click this link to view the January edition of USGlass Magazine :

<http://www.usglassmag.com/digital/2012/Jan2012.pdf>

VISIT US ONLINE www.theglassrackingcompany.com





**THE
GLASS RACKING COMPANY**
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**From
the office**



February 2012

Welcome to our first newsletter for 2012!

As you'll see from the front cover photo and article we have been active in the media. The rear page of this newsletter also highlights another article about our products specifically for the solar industry as featured in the Solar Glazing magazine. The feature on the rear page shows more details of the solar products we offer and how they can help this emerging industry.

This month we feature our tooth technology for single glaze (a new offering), double glaze, and also for sashes and doors (wider units) within window fabrication businesses. In these times of tight capital budgets many companies are finding that small investments in technology such as tooth based storage systems and trolleys provide an immediate advantage and are worthwhile. This technology is also available as a retrofit to existing carts and storage systems to further economise spend.

You'll see below an old Pilkington glass cart. We came across this on our travels. Its still in use, and in fact the small glass company using it has 4 old carts that it uses on a daily basis, claiming that the large wheels and solid construction are as practical today as they were when they was built early last century. We believe that the cart originated in the UK. Its quality of manufacture is quite outstanding. It features sliding safety arms to secure the load – very much like the modern safety arms available on carts provided by The Glass Racking Company. Let us know if you want us to build a replica of this neat old cart and we'll do our best, although we think to build it today may be quite expensive!

Please send us any pics you have of old glass industry factory handling equipment and transportation solutions. We'd love to see them!

If you have any needs please contact Tim on the contacts below :

Tim MacDonald, tim@theglassrackingcompany.com

Bryn's words

As the founder and CEO of The Glass Racking Company I want to take this opportunity to thank all the Canadian customers who made enquiries and engaged us in conversations about their business and their needs during 2011. As a company our culture is all about meeting with people from the glass and window industries, either at your site, via the phone, email or (increasingly) using videoconferencing via Skype.



Please include us in your planning for 2012. Bryn@theglassrackingcompany.com

Old Pilkington glass cart



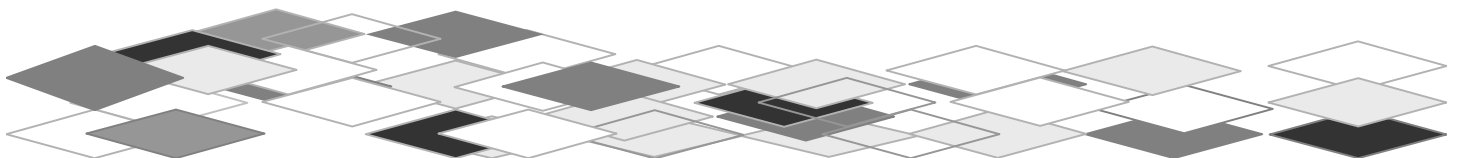
Barx Blog – See Web site front page

This months weekly blogs include :

- Jan 2 – Where do my factory staff walk?
- Jan 9 – What would happen in an earthquake?
- Jan 16 – How can technology give me a competitive edge?
- Jan 23 – What did that staff injury cost?



www.theglassrackingcompany.com/the_glass_racking_company/the_glass_racking_company_blog



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New single glaze tooth technology for storage, carts, and more



The Glass Racking Company is pleased to announce the release of our new single glaze tooth system to compliment the existing range of double glaze and sash/door tooth solutions. The space provided by the single glaze tooth provides for safe and secure storage and movement of most single glaze and toughened glass items. Thicker glass rides up the side of the teeth and is well secured.

Many applications for fixed storage, factory carts, and site trolleys suit this technology, and it provides a good option to traditional harp systems.

Access to specific items is simplified by the items being stored like a toaster.



Tooth technology in window factories



Many window companies are using our tooth system for storing IGUs, and increasingly the same technology is taking off for storage of sashes and door units.

By spacing out the width between the teeth, they provide very secure storage of wider units, and are a cost effective component for tailor making solutions to improve production processes.

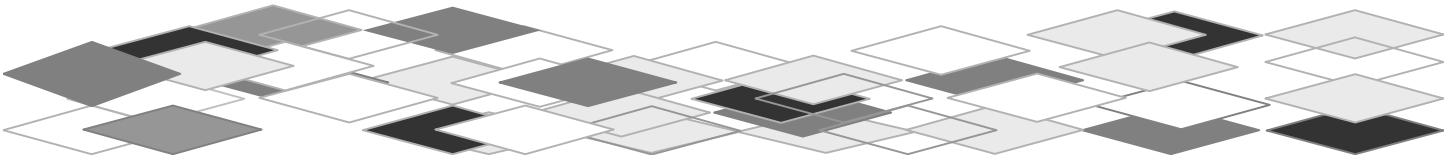
Damage to units is reduced by keeping them separated.



Try Glazing That!



This Lake Tahoe lakeside home was recently advertised for sale for US\$43 million. The home has sheer walls of glass, a glass elevator and a 6-story glass stairwell to ensure that all views are accessible at all times. The house faces the lake, with only an unassuming garage viewable from the road.



Solar Glazing Products – see article in Solar Glazing magazine!

The Glass Racking Company has a very strong offering to the relatively new and growing solar glazing market in the areas of transportation and factory handling.

The needs of this sector are very different to those of traditional flat glass manufacturers and processors. Through working with solar glazing companies and having a genuine interest in the industry and what it requires we've developed some specific products which our customers tell us are just great!

Many of our products are designed with our customers using 3D CAD technology to ensure that the design is understood and will work.



This crane truck, as mentioned in the Solar Glazing article, features a fixed A-frame rack for flat glass and solar panels, two lifting A-frames with certified lifting weights for lifting units into position on building sites, and a spider crane with ramps.

The spider crane is driven into position between the vehicle and the building and used to lift units into place.

Most often the lifting A-frames are lifted onto site by the site crane.

This vehicle is very multi-purpose and ideal for solar glazing companies working on commercial building sites.

The Glass Racking Company supplies a range of finger carts and storage systems for solar glazers. The bearing surfaces are typically our non-marking polymer which we designed specifically for the glass and glazing industries. It's a soft but very durable product which leaves no residue and resists holding shavings, shelled glass and other debris which can damage product.



Click this link to view the article in Solar Glazing magazine :

<http://www.solarglazingmag.com/digital/2011/OctNovDec2011.pdf>

